Capital Preservation Portfolio Service



QUARTERLY FACTSHEET

data as at 30 September 2020 (CPI data as at 30 June 2020)

Portfolio Objective

To seek to preserve capital over the medium to long term whatever the economic environment with total return above the level of cash with a low volatility of returns.

Manager Commentary

The third quarter of 2020 continued to see the Covid-19 pandemic dominating markets. The partial lifting of lockdown restrictions released a surge of pent-up demand which, combined with continued huge monetary and fiscal support from central banks and governments respectively around the world, meant that the V-shaped recovery that began in markets in late March was able to continue for much of the period. Justified though this was at the time to support the economy, the easing now looks to have been premature, as in September Coronavirus infection rates increased and restrictions are being reimposed, with markets reacting accordingly.

The performance of the CP portfolios reflected this, putting in positive monthly total returns for July and August, and a small negative for September. All hopes now rest on the development and launch of an effective, low-cost and available vaccine. Clinical trials are well underway with several candidates, but the complexities around the actual process of implementation means that we cannot expect to benefit fully until well into next year at the earliest.

The rest of 2020 brings with it not only a possible second wave of the virus, with all the social and economic challenges which that implies, but some major political challenges as well, with the US Presidential election and Brexit foremost among them. We are preparing for a Joe Biden win but have by no means written off President Trump's chances. In reality the outcome is unlikely to be dramatically different whichever candidate is elected. Brexit is just too hard to call, but we hope for a deal.

The CP portfolios' risk management process will rely as usual on the benefits of a balanced and diversified portfolio. The breakdown of historic correlations which occurred in March 2020 cannot be ruled out, but absent another and different cataclysmic event, we are confident that portfolio volatility will gradually revert to historic levels.

There were no major changes in strategy during the quarter although individual portfolio holdings were adjusted in line with our preferred asset allocation.

Representative Performance Since Inception (%)



1st March 2009 - 30th September 2020 data from GBIM

Representative Performance Since Inception (%)

	3 Mths	6 Mths	1 Yr	3 Yrs	5 Yrs	Launch
CPP Composite	0.74	7.34	-0.63	3.86	14.00	47.16
CPI	0.00	0.09	0.65	5.13	8.38	26.87
Benchmark	0.00	0.00	0.00	0.00	0.00	0.00

Investment Managers



Tom Hewitt Director

Tom joined in 2017. Previously he spent 14 years at Lloyds Bank, working in corporate lending and structured finance. Tom is a Chartered Member of the CISI.



John MacMahon Investment Director

John is a co-founder of Gore Browne Investment Management. He initiated the Capital Preservation Portfolio (CPP) strategy during the turmoil of the Global Financial Crisis of 2007-09.

Key Details

Benchmark MSCI PIMFA Cash on Deposit*

Inception 1st March 2009

TER 2.0% Holdings c 20 Estimated Yield 2.39%

Note that each client's portfolio is treated separately. Whilst stocks held are likely to be similar across client portfolios, weightings or levels of cash held within each account will vary. Data provided in this factsheet is based on a composite sample of Capital Preservation Portfolios (CPP Composite) which includes portfolios which were managed from the outset of this strategy and are still run today, with performance data shown net of all fees and charges.

Portfolio Benefits

- ✓ Lower volatility of returns than 'traditional' growth or balanced portfolios means that lower-risk investors can receive a modest but stable return while maintaining capital over the medium term.
- ✓ With interest rates on cash so low at present and for the foreseeable future, the portfolio can provide an alternative for 'earmarked' cash to investors who are willing to take a limited amount of risk to get a better return until the time the money is needed is closer.
- A current team member has been managing the strategy since inception in 2009.

Key Risks

- CPP strategy is not an outright alternative to cash in your current account as even in lower-risk portfolios, time is needed. Investors' capital is at risk and they may not get back the full amount that they invest.
- Liquidity is lower than a bank as portfolios can normally be liquidated with two weeks.
- When equity markets are rising strongly, the CPP strategy is very unlikely to keep up.
- OPP strategy may not be a reliable source of income as the goal is total return (capital gain/loss plus income).

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Representative Return vs Volatility Since Inception



	CPP Composite
Annualised total return	3.39%
Annualised monthly volatility	3.72%
Sharpe ratio	0.87
Risk-free rate	0.14%
Maximum drawdown (Feb-Mar '20)	-9.30%
Ratio of up to down months	1.84
Best month (Apr '20)	3.44%
Worst month (Mar '20)	-7.03%

Glossary

Annualised Monthly Volatility: A measure of how variable returns for a portfolio, fund or comparative market index have been around their historical average (also known as "standard deviation"). Two portfolios may produce the same return over a period. The fund whose monthly returns have varied less will have a lower annualised volatility and will be considered to have achieved its returns with less risk. The calculation is the standard deviation of a given number of monthly returns presented as an annualised number.

Asset Allocation: An investment strategy that aims to balance risk and reward by apportioning a portfolio's assets according to an investor's goals, attitude to risk and investment time horizon.

Benchmark: A benchmark is, in investment terms, a standard against which the performance of a security, investment portfolio or fund can be measured. It usually involves using accepted market indices to build a composite, weighted appropriately for the investment objective and attitude to risk of the portfolio or fund whose performance it is measuring. The MSCI PIMFA Private Investor Index Series is extensively used as benchmarks for GBIM clients. The MSCI Cash Equivalent benchmark which is used for the CPP strategy is defined by the formula Bank of England Base Rate - 0.75%, with a floor of 0.00%.

Best / Worst Month: The month in which the total return of the CPP strategy was the highest or lowest of any month from inception to date.

Correlation: A statistic that measures the degree to which the prices of two securities move in relation to each other. Correlations are used to produce the correlation coefficient, which has a value that must fall within -1.0 and +1.0. Diversification is used to manage the risk of the CPP, and adding an asset with a neutral (around 0) or negative correlation to the overall portfolio should increase the diversification value, thereby lowering risk and potentially enhancing the return.

Maximum Drawdown: The maximum loss from a month-end peak to a month-end trough of a portfolio. Maximum drawdown is an indicator of downside risk over a specified time period.

Liquidity: In the investment context, how quickly can assets held in the portfolio be turned into cash.

Ratio of Up Months to Down Months: The number of months in which the total return of the CPP strategy rose divided by the number of months in which the total return of the portfolio fell. For example, if in a given year, the total return of the CPP strategy rose in seven months and fell in five months, the ratio of up months to down months would be 1.4.

Risk-free Rate: The risk-free rate is the theoretical rate of return of an investment with zero risk. The Risk-free rate is used in calculating the Sharpe ratio (q.v.). The Risk-Free rate used in calculating the Sharpe ratio in this Factsheet is the Bank of England Base Rate.

Sharpe Ratio: A measure of a fund's risk adjusted performance, taking into account the return on a risk-free investment. The ratio allows an investor to assess whether the fund is generating adequate returns for the level of risk it is taking. The higher the ratio, the better the risk-adjusted performance has been. If the ratio is negative, the fund has returned less than the risk-free rate. The ratio is calculated by subtracting the risk-free return (such as cash) in the relevant currency from the fund's return, then dividing the result by the fund's volatility. It is calculated using annualised numbers.

Total Return: The actual rate of return of an investment or a portfolio of investments over a given evaluation period. Total return includes interest, dividends, fees received and other distributions, as well as the capital gain or loss on the investment.

Volatility: A risk indicator demonstrating the fluctuation range (for example of the price or return of a security or fund unit) over a defined period. Volatility is most often calculated using standard deviation. The higher the volatility the greater the fluctuation range.

IMPORTANT INFORMATION

*Source: MSCI. The MSCI data is comprised of a custom index calculated by MSCI for, and as requested by, the Wealth Management Association. The MSCI data is for internal use only and may not be redistributed or used in connection with creating or offering any securities, financial products or indices. Neither MSCI nor any other third party involved in or related to compiling, computing or creating the MSCI data (the "MSCI Parties") makes any express or implied warranties or representations with respect to such data (or the results to be obtained by the use thereof), and the MSCI Parties hereby expressly disclaim all warranties of originality, accuracy, completeness, merchantability or fitness for a particular purpose with respect to such data. Without limiting any of the foregoing, in no event shall any of the MSCI Parties have any liability for any direct, indirect, special, punitive, consequential or any other damages (including lost profits) even if notified of the possibility of such damages.

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